

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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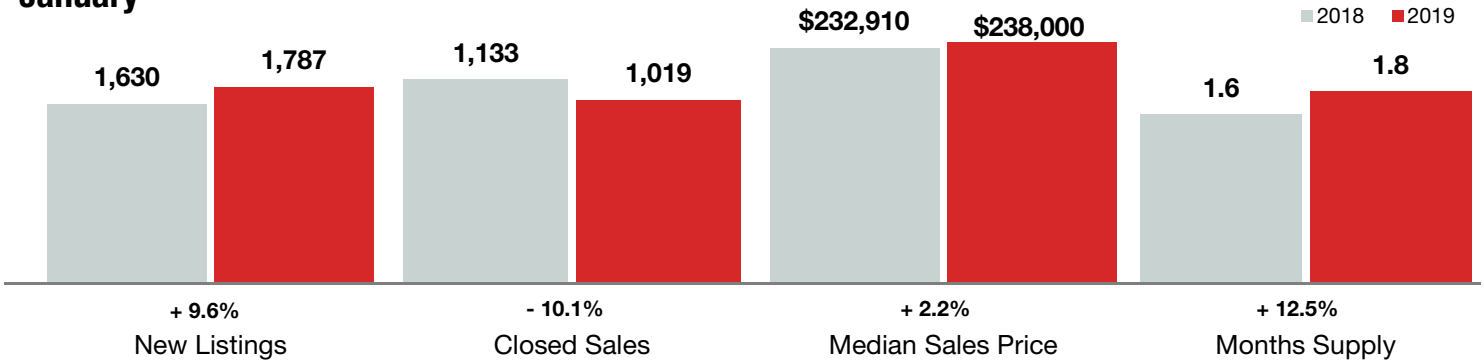
Mecklenburg County

North Carolina

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	1,630	1,787	+ 9.6%	1,630	1,787	+ 9.6%
Pending Sales	1,389	1,628	+ 17.2%	1,389	1,628	+ 17.2%
Closed Sales	1,133	1,019	- 10.1%	1,133	1,019	- 10.1%
Median Sales Price*	\$232,910	\$238,000	+ 2.2%	\$232,910	\$238,000	+ 2.2%
Average Sales Price*	\$295,853	\$295,629	- 0.1%	\$295,853	\$295,629	- 0.1%
Percent of Original List Price Received*	96.9%	96.1%	- 0.8%	96.9%	96.1%	- 0.8%
List to Close	96	100	+ 4.2%	96	100	+ 4.2%
Days on Market Until Sale	40	46	+ 15.0%	40	46	+ 15.0%
Cumulative Days on Market Until Sale	48	55	+ 14.6%	48	55	+ 14.6%
Inventory of Homes for Sale	2,692	2,933	+ 9.0%	--	--	--
Months Supply of Inventory	1.6	1.8	+ 12.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation

